



# Board of Directors Meeting

CHAIRMAN: John Elliott, CEO of Load One, LLC.

## MINUTES:

MEETING DATE: Tuesday, March 7, 2023  
TIME: 3:15 p.m. – 4:15 p.m. EST  
PLACE: Gaylord Palms Orlando

### **BOARD MEMBERS PRESENT**

Beacom, Joe	Kurtz, Trevor
Blanchard, Adam	McLeod, Tom
Burch, Kevin	Miller, Jason
Burnett, Terry	Nagle, Ed
Chrulski, Tim	Newell, Dean
Coca, Jon	Penner, Rob
Culp, John	Pirnie, Jim
Dellinger, Dennis	Pottle, Barry
Dittmer, Brenda	Roth, Nicholas
Dunn, Shepard	Schwalb, Allie
Edmondson, Amber	Seymour, Mark
Elliott, John	Smerchek, Karen
Erb, Wendell	Smith, Jason
Gentry, Lee	Spangenberg, Glynn
Haight, Ray	Spangenberg, Lisa
Hedstrom, Michael	Stockeland, Jim
Hill, Pete	Stubbs, Russell
Hogan, Joey	Teders, Lori
Hopkins, Darrel	Votroubek, Lance
Klepper, Brad	Williams, David
Kretsinger, Bob	Wingerter, Nicholas

### **GUESTS PRESENT**

Tetz, Tim

### **TCA STAFF PRESENT**

Dave Heller  
Zander Gambill  
Jim Schoonover  
Jim Ward  
Eddie Wayland

## **I. Call to Order**

TCA Chairman John Elliott called the meeting to order at approximately 4:15 p.m. EST and determined a quorum was present. A motion was made, seconded, and passed to conduct the meeting according to the antitrust guidelines. A motion was made, seconded, and passed to approve the minutes of the previous TCA Board of Director's meeting on September 12, 2022.

## **II. Chairman's Welcome & Remarks**

Chairman Elliott welcomed attendees to the meeting and thanked them for their participation at the event. He expressed the importance of being an engaged association member and participating in events like the committee meetings and call on Washington.

## **III. Treasurers Report**

TCA Treasurer John Culp reported on the financial status of the association, providing a balance sheet update and an income statement update. He discussed investments, fixed assets, operating cash, and expenses.

## **IV. Committee Reports**

- **Bylaws Committee**

Karen Smerchek gave the report on the bylaws committee. She shared that the committee met virtually prior to the annual convention. There were two new bylaw additions proposed and 2 revisions proposed.

- (1) **COMMITTEE ATTENDANCE** - Members of each committee, policy or otherwise, are required to inform the chair or appropriate staff liaison of the committee in anticipation of an absence, including the reason of the absence. If a committee member is absent for three consecutive meetings, the committee member is deemed to have resigned, and the position declared vacant. This requirement may be waived by the Committee Chair upon a showing of ill health or other extenuating circumstance.
- (2) **PROXY VOTING** - Each board member of record entitled to vote at a Board of Directors meeting may authorize another person or persons to act for such member by proxy. Such a proxy must be communicated in advance to appropriate staff so that the proper accommodations can be made in the event of a vote on association business.
- (3) **BOARD OF DIRECTORS** - A majority of the membership of the Board who are in attendance for a Board of Directors meeting shall constitute a quorum. If, during the course of a Board meeting properly convened, the attendance drops below twenty (20) voting members, no Association business requiring a vote by the Board may be transacted until such time as a quorum is attained.
- (4) **EXECUTIVE COMMITTEE** - The Executive Committee shall consist of at least fifty (50) voting members. It shall be comprised of the current Officers, Division Chairs and the remaining balance derived from the existing voting members of the Board of Directors that in

total equate to a minimum of fifty (50) voting members of the Executive Committee.

A motion was made, seconded, and passed to approve all four proposals.

- Advocacy Advisory Committee

Dave Williams provided the advocacy advisory report, which detailed the advocacy priorities of the association, broken down into distinct tiers based on importance and activity.

- Regulatory Policy Committee

Regulatory Policy Committee Chairman Jim Stockeland represented the committee and reported that the committee had a beneficial meeting earlier during the event that centered on the association's filed comments, Clearinghouse updates, regulated technology, and brokerage practices.

He shared that the committee decided to establish a subcommittee to consider a TCA-led safety initiative to set standards and best practices.

- Membership Committee

Membership Committee Chairman Tim Chrulski informed the board that their meeting covered new member prospecting and member-favorite initiatives. The committee established a task force for a service provider resource initiative. In addition, the committee recognized ambassador club members, who are long-standing TCA members.

- Highway Policy Committee

Committee Chairman Adam Blanchard reported that the committee excepted a new policy on federal excise tax, that reads as follows:

TCA supports the repeal of the 12% federal excise tax (FET) on trucking equipment, on condition that the revenue it generates for the highway trust fund is replaced by either general revenue transfers or an appropriate increase in federal fuel tax, or a combination of both. Fuel taxes for consideration should include diesel, electric, hydrogen, or other emerging types of fuel.

The FET is an antiquated and discriminatory tax, initially adopted over 100 years ago to help pay for World War I, wherein it first applied to all vehicles but today is only imposed on heavy-duty trucks. Since its initial implementation, the tax burden has steadily risen and now increases the cost of new heavy-duty trucks and trailers by \$22,000 on average. By driving up the cost of equipment, the tax hinders fleet investment and delays the purchase of safer and more fuel efficient trucks.

A motion was made, accepted, and passed to approve the policy.

- Communications & Image Committee

Communications & Image Committee Chair Lori Teders discussed the highway angel program, the young executives task force, the trucking against trafficking initiative, and press coverage related to trucking accidents.

- Independent Contractor Practices Policy Committee (ICPPC)

ICPPC Chairman Lance Votroubek reported that the committee discussed misclassification challenges, the Coalition for Independent Truckers, top-level best practices for lease agreements, and independent contractor regulations.

- Recruitment & Retention Human Resources Committee

Garth Pitzel informed the board that the committee discussed its voluntary guide to good business practices among stakeholders, the NATMI initiative, apprenticeship programs, and mental health touchpoints within the commercial trucking industry.

- Regulatory Policy Committee

Regulatory Policy Committee Chairman Jim Stockeland informed the board that the committee had no action items to report.

- TCA Profitability Program

Pete Hill briefly described the objectives of the committee and shared relevant progress.

- Nominating Committee

TCA's Nominating Committee Chairman Dennis Dellinger discussed the slates presented and elections for: Nominating Committee, Financial Oversight & Long-Range Planning Committee, Board of Director, Executive Committee, and Officers.

A motion was made, accepted, and passed to accept each slate.

## **V. Task Force Report – Annual Convention Planning**

Karen Smerchek provided an overview of the group's goals for improving the annual meeting. She detailed a few of the changes they have prioritized.

## **VI. Task Force Report – Driver of the Year Contest**

Dave Williams reported on the changes that the contest was undertaking due to the committee's direction. This included making it exclusive to TCA members.

## **VII. Scholarship Fund Report**

Bob Kretsinger reported on the financial status of the scholarship fund. He spoke about the positive balance sheet and expectation for the future.

### **VIII. NATMI Update**

Dave Williams gave a briefing on updates to the TCA-NATMI relationship and the prospects for cross-coordination and promotion. There was a bylaws revision.

### **IX. President's Report**

TCA President Jim Ward thanked the association leadership and members for helping make his transition into this role successful and enjoyable. He spoke about his vision for the future of TCA and the changes implemented thus far.

### **X. Old/New Business**

There was no old or new business to report.

### **XI. Adjournment**

A motion was made, seconded, and approved to adjourn the meeting.